

**PROGRAM SPONSOR:**



T R A I N O R  
 F A I R B R O O K  
 ATTORNEYS AT LAW

**DATE:** WEDNESDAY, MAY 26, 2010

**LOCATION:** Trainor Fairbrook  
 980 Fulton Avenue  
 Sacramento, CA 95825

**REGISTRATION**

**& LUNCH:** 11:30 am

**PRESENTATION:** 12:00 noon to 1:00 pm

**COST:** *FREE to NAIOP Members w/reserved seating.*  
 \$10 Guest of a NAIOP Member  
 \$20 Non NAIOP Member  
*Lunch provided.*

**MCLE CREDIT:** 1 Hour of General MCLE Credit

**REGISTRATION**  
**RSVP DEADLINE: 5/19/10**

- FREE to NAIOP Members w/reserved seating**
- \$10 GUEST of a NAIOP Member**
- \$20 Non NAIOP Member**

Name: \_\_\_\_\_

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I will forward a **CHECK** payable to: **NAIOP**

\* All RSVP's will be charged if not cancelled via email by noon on 5/21/10. Registration after RSVP deadline will be an additional \$5 per ticket.

**“BUYING AND SELLING OF DISTRESSED  
 REAL ESTATE ASSETS AND DEBT”**

This program examines:

1. **Commonly negotiated terms in purchase and sale agreements for the purchase of REO property and distressed debt.**
2. **Distinctions between loan acquisitions and REO sales.**
3. **Purchase of debt and real estate out of bankruptcy and receiverships.**

**TONY AROSTEGUI**  
**Trainor Fairbrook**



Tony Arostegui is a shareholder with the law firm of Trainor Fairbrook, and is head of the firm's real estate transaction department. He has been practicing commercial real estate law in the greater Sacramento area since 1984. Mr. Arostegui's practice is focused on complex real estate transactions involving the acquisition and divestment of real estate, commercial leasing and real estate lending. Recent experience includes the representation of borrowers, lenders, receivers and trustees with loan workouts and modifications; judicial and non-judicial foreclosures; receivership appointments and bankruptcies. His clientele include private and publicly traded developers, land owners, real estate investors, property management companies, lending institutions and governmental entities. Mr. Arostegui serves on the Board of Directors and National Forum on Capital Markets for NAIOP and on the Board of Directors and Legislative Chair of NAIOP Sacramento Chapter.

**NAIOP Sacramento Valley Chapter** is a chapter of NAIOP, the Commercial Real Estate Development Association, serving the Sacramento Valley market. NAIOP is the leading organization for developers, owners and related professionals in office, industrial and mixed-use real estate, with 15,000 members in North America. NAIOP advances responsible commercial real estate development and advocates for effective public policy. For more information, visit [www.naiop.org](http://www.naiop.org).

**RETURN FORM & PAYMENT:**

**Fax:** (916) 929-3677 -OR-

**Mail:** NAIOP

P.O. Box 340507

Sacramento, CA 95834-0507

**Questions? Call:** (530) 367-4450

**Email:** [TBEP@aol.com](mailto:TBEP@aol.com)

**On Line:** [www.NAIOP.org](http://www.NAIOP.org) / *Corporate & Chapter Event Search*  
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